

## Looking to benefit from a new career?

*Look closely at Meritain Health.*



**Job Title:** PPO Network Manager

**Job Summary:** This position will be responsible for developing and maintaining relationships with Meritain's Preferred Provider Organization networks to secure the best possible provider discounts and access for Meritain and our clients. This position will work closely with Sales, Marketing and Customer Relations Management staff to support new business, renewal and client retention initiatives.

### Essential Duties:

- Establish and maintain strong working relationships with all PPO networks
- Provide training to Provider Network Specialists
- Manage day to day conflicts that arise
- Provide support to internal and external Sales, Marketing and Customer Relations Management staff in the form of discount analysis, PPO recommendations, GEO access reporting, etc.
- Responsible for completing annual reviews timely
- Implement newly contracted PPO arrangements
- Negotiate PPO contracts assess fees and repricing fees
- Other job duties as assigned

### Preferred Qualifications:

- Prior work experience with PPO networks, insurance industry experience, sales and marketing.