



Delivering Solutions for Hospitals

Meritain Health® is a proud Aetna® subsidiary. This relationship—spanning more than 11 years—has allowed us plenty of time to integrate with one of the strongest players in the health care industry.

Additionally, combining our resources and industry-leading technology help us to be a better partner for you.

Together with Aetna, Meritain Health offers the Aetna Choice® POS II network, a nationwide network with competitive discounts without any hidden fees. Members also receive one-of-a-kind access to specialty providers and services, such as Institute of Excellence™ (IOE) Transplant Hospitals. This allows them to connect to kidney care, dialysis or transplant-related services at affordable costs.



Our experience working with multi-tiered hospital clients has made us skilled at solving unique challenges, such as steering employees to in-network or domestic providers. Strong partnerships let us to pass on savings to our members too, providing lower deductibles and copays for domestic providers or adjusting coinsurance arrangements.

Plus, we can customize tiers based on procedure codes and using a national provider identifier (NPI). For example, if a member chooses a non-domestic provider because the hospital system doesn't offer the needed service, we can place those providers at a lower tier with a lesser benefit.

We are committed to delivering high-quality care, while keeping costs low.

How we control your plan costs

In-network

Spot most frequently occurring employee claims

Add the best network tiering configuration for your employee population

Layer your network with point solutions that will optimize savings for your population



Out-of-network

Identify areas often missed to recapture lost savings

Results*

Average savings: 60%

Average savings on claims over \$15,000: 67%

Savings of 25%

*2021 Book of Business

Helping members find care

Our FindCare lookup tool allows members to search for providers simply. The easy-to-use website helps members search for tier 1 and tier 2 providers based on their needs. We also have the ability to help you build a custom provider directory that's designed to meet your own needs and brand goals.

Together, we can create a versatile and unique solution that works for you and your members so you can focus on what's most important—delivering care to your patients.

Contact your Meritain Health representative to learn more.

Simple. Transparent. Versatile.

At Meritain Health®, we're creating unrivaled connections.

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an  **aetna** company